

Contents

1	Introduction.....	1
	Paul D. Reynolds and Richard T. Curtin	
1.1	Introduction.....	1
1.2	Entrepreneurship and Firm Creation.....	3
1.3	Conceptualization of the Entrepreneurial Process	5
1.4	Global Comparisons of Stages in the Business Life Course.....	7
1.5	Overview of the Country Studies.....	11
1.6	Conceptual and Operational Definitions	13
1.7	Chapter Overviews.....	21
1.8	Commentary.....	24
	References.....	24
2	Comprehensive Australian Study of Entrepreneurial Emergence (CAUSEE): Project Presentation and Early Results	27
	Per Davidsson and Paul Steffens	
2.1	Introduction.....	27
2.2	Context and Research Team.....	28
2.3	Definitions of Critical Events.....	29
2.4	Methodological Overview.....	32
2.5	Sample Characteristics and Early Results.....	36
2.6	Additional Process Observations	43
2.7	A Brief Look at Outcomes	45
2.8	Concluding Remarks.....	49
	References.....	50
3	The Canadian Panel Study of Entrepreneurial Dynamics.....	53
	Monica Diochon, Yvon Gasse, and Teresa Menzies	
3.1	Introduction.....	53
3.2	Research Collaboration.....	54
3.3	Conceptual and Operational Definitions of Critical Events.....	55
3.4	Methodological Overview.....	55

3.5	Data Collection	56
3.6	Description of the Sample.....	58
3.7	Who Are Canadian Nascent Entrepreneurs?.....	64
3.8	Team Structures	67
3.9	Nascent Entrepreneurs and Gender Issues	68
3.10	Process	72
3.11	Outcome Overview	72
3.12	Exploring the Factors Associated with Outcomes	75
3.13	Impact of the Project on Policy and Scholarship	90
3.14	Appendix.....	91
	References.....	91
4	Anatomy of Business Creation in China: Initial Assessment of the Chinese Panel Study of Entrepreneurial Dynamics	95
	Yuli Zhang, Jun Yang, Kevin Au, and Paul D. Reynolds	
4.1	Introduction.....	95
4.2	Research Context and Team.....	96
4.3	Previous Research and Design Considerations	96
4.4	Methodology	102
4.5	Entrepreneurs: Number and Characteristics	105
4.6	The Start-up Process: What Nascent Entrepreneurs Do?	111
4.7	The Outcome: What Types of Firms Are Started?.....	113
4.8	Conclusion	115
	References.....	119
5	German Panel of Nascent Entrepreneurs	123
	Udo Brixey and Rolf Sternberg	
5.1	Introduction.....	123
5.2	Project Development.....	123
5.3	Intellectual Background and Framework.....	124
5.4	Conceptual and Operational Definitions of Critical Events.....	126
5.5	Methodological Overview.....	128
5.6	Entrepreneurs: How Many and What They Are Like?	133
5.7	The Start-up Process	136
5.8	Conclusions.....	140
	References.....	141
6	Latvia: Panel Study of Entrepreneurial Dynamics Overview	143
	Vyacheslav Dombrovsky, Anders Paalzow, and Olga Rastrigina	
6.1	Introduction.....	143
6.2	Project Development and Research Team.....	144
6.3	Methodological Overview.....	145
6.4	Characteristics of Nascent Entrepreneurs and their Business Ventures	151

6.5	The Start-up Process	158
6.6	Outcome Overview	164
6.7	Conclusion	171
	References	173
7	New Business Creation in the Netherlands.....	175
	Jolanda Hessels and Marco van Gelderen	
7.1	Introduction.....	175
7.2	Program Development and Background	176
7.3	Operational Definitions and Methodology.....	176
7.4	Nascent Entrepreneurs in the Netherlands	179
7.5	Outcome Overview	186
7.6	Discussion and Conclusion	191
	References	192
8	Business Start-up Processes in Norway	195
	Gry Agnete Alsos and Lars Kolvereid	
8.1	Introduction.....	195
8.2	Project Development.....	196
8.3	Conceptual and Operational Definitions of Critical Events.....	196
8.4	Methodological Overview.....	198
8.5	Entrepreneurs: How Many Are They and What Are They Like?	202
8.6	The Start-up Process and Outcome Overview	204
8.7	Conclusions.....	218
	References	221
9	The Swedish PSED: Performance in the Nascent Venturing Process and Beyond	223
	Mikael Samuelsson	
9.1	Introduction.....	223
9.2	Project Development and Background	224
9.3	Conceptual and Operational Definitions and Critical Events	224
9.4	Method	226
9.5	The Longitudinal Study	227
9.6	“Swedish” Entrepreneurs	230
9.7	Who Becomes a Nascent Entrepreneur in Sweden?	232
9.8	Gender Differences	234
9.9	Nascent Enterprise Profile.....	236
9.10	The Start-up Process	240
9.11	Outcomes from the Nascent Venturing Process and Beyond.....	247
9.12	Conclusions from the Swedish PSED	251
	References	252

10 United States: Panel Study of Entrepreneurial Dynamics I, II Overview	255
Paul D. Reynolds and Richard T. Curtin	
10.1 Introduction.....	255
10.2 Program Development and Background.....	256
10.3 Conceptual and Operational Definitions of Critical Events.....	258
10.4 Methodological Overview.....	259
10.5 Nascent Entrepreneurs: How Many and What They Are Like	264
10.6 Who Becomes a Nascent Entrepreneur?.....	268
10.7 Nascent Entrepreneur Profile.....	269
10.8 Nascent Enterprise Profile.....	276
10.9 The Start-up Process	282
10.10 Outcome Overview	285
10.11 Factors Affecting the Outcome	290
10.12 Conclusion	292
References.....	294
11 Overview and Commentary	295
Paul D. Reynolds and Richard T. Curtin	
11.1 Introduction.....	295
11.2 National Longitudinal Studies of Business Creation.....	296
11.3 Selected Empirical Patterns	297
11.4 Start-Up Process Outcomes	307
11.5 The Impact of National Context	315
11.6 Implications for Entrepreneurs and Policy Makers.....	321
11.7 Implications for Future Research.....	327
References.....	332
Authors' Biographies	335
Index	341



<http://www.springer.com/978-1-4419-7535-5>

New Business Creation

An International Overview

Reynolds, P.D.; Curtin, R.T. (Eds.)

2011, XX, 349 p., Hardcover

ISBN: 978-1-4419-7535-5